

INTERNAL JOB POSTING

Date of posting : August 2025
Position Title : Sales Engineer
Organization : GETS
Position Location : HCM
Hiring Manager : Sales
Human Resources Contact : Ms. Tinh
Last Date To Apply : 1st September 2025

Primary Responsibilities:

1. Responsible for promoting Global Energy Technical Services (GETS)' products and services to the allocated customers
2. Proactive and able to maintain strong interpersonal relationship with customers
3. Provide prompt response to customers' inquiries
4. Identify and monitor all projects taking place in Vietnam and any other designated territory
5. Manage sales expenses within budget
6. Assist customers in troubleshooting flow solution products
7. Focus in promoting sales of products and follow up on quotations
8. Increase market shares, sales turnover and profit margin with existing customers
9. Ensure customer are given the best service
10. To constantly pursue new account of customers

Requirements

1. Min. Diploma in Mechanical Engineering with at least 3 years of relevant sales experience
2. Possess a positive "Can-do" attitude, high degree of initiative, motivation and self discipline
3. Capable of working independently within designated areas to promote products and service to customers
4. Technically inclined and excellent sales acumen
5. Customer-oriented and take ownership of problems

How to apply

This is a career position which could lead to higher levels of responsibilities depending on performance. If you are interested in applying for this posted opportunity, and feel that you meet the requirements, please send in your application using "Career Opportunity Application Form" to ttttinh@gets.vn. Please discuss with your supervisor(s) first before sending the duly completed form.

An employee would normally be expected to have been in his or her current position for at least 12 months before applying for internally posted career opportunities. Employees must have satisfactory job performance to apply for a new opportunity.

GETS is an Equal Opportunity Employer